

# TEAM MOUNTAIN:ENR03

Come back alive : Come back friends : Come back successful



Why did Dave Pearce's Everest team succeed when bigger and better resourced teams failed?

Why did better equipped teams give up at the first sign of crisis when Dave's team carried on to succeed?

*"Performance is an attitude, a state of mind.  
It is not a function of resource, if it were we would have failed."*

*Dave Pearce*



Mission Performance, together with the key members of the successful (ENR03) North Ridge Everest 2003 team led by Dave Pearce, will share their leadership and team lessons with you in an intense 3 day experiential programme on Dartmoor:

To compliment the 3 day waterbased programme based upon the leadership and team lessons of Ocean Racing, Mission have designed a land based equivalent. Based in a traditional hunting lodge on Dartmoor the delegates will undergo a three day programme, hosted by Mission Performance and key members of the expedition team.

The delegate team will...

- be coached through 3 intense but very rewarding days to a point where they will be able to apply all of the performance lessons to their teams in business.
- reenact the rescue of a injured mountaineer that earned some of the expedition members they highest global awards for bravery.
- receive Mission's Leadership 360 degree feedback report and be exposed to Mission's Leading Self and Others philosophy LSO™ (see learning outcomes below).
- set performance goals and targets to develop their leadership capabilities back in the business.
- be inspired to achieve more.

Programmes will begin in July 2006.

To find out more about this programme speak to Mission Performance on 01329 834373 or email [lewisr@missionperformance.com](mailto:lewisr@missionperformance.com)

# Specific Learning Outcomes

Post programme you will:

- : Have a clear understanding of how to develop employee/team competence, skills and capabilities
- : Be able to align individual contributions to organisational strategy
- : Know how to balance the needs of the team, individual and task for optimum team performance
- : Know what motivates you and the individuals in your team
- : Know how to tailor personal development programmes to an individual's learning style
- : Be able to audit your leadership approach against simple methodologies
- : Know how to create and sustain high performance in teams
- : Be able to prepare for and lead successfully through change
- : Know how to strengthen existing relationships, mend damaged relationships and build positive new relationships within your teams and business
- : Develop personal action plans tied to specific pieces of 360 degree behavioural feedback

## Background to Everest North Ridge (ENRO3)

Dave was the only Brit to summit Everest in 2003. The goal: to ensure a British Expedition honoured this special anniversary – the 50th anniversary of the first ascent – also British.

*“Without the team NO-ONE on this expedition would have summited Everest. It took two years of training and preparation before the team was ready for a 2 month task.”*

*“A High Performance Team was what I wanted to create. A team whose commitment to the project would be total. A team that comprised a range of skills complementary to the expedition. They didn't have to be expert climbers. They didn't have to be athletes. They didn't need O levels. Their sex was not an issue. I wanted to prove the value of natural ability, common sense, enthusiasm and humility; to produce a corporate identity, build family trust and share the dream. I didn't want ego-rich glory seekers with private agendas. The competition was to beat the mountain not each other.”*

Dave Pearce

[www.missionsspeakers.co.uk/davepearce](http://www.missionsspeakers.co.uk/davepearce)